

## We are delighted to see you among our Partners

We operate in the business, premium, and deluxe segments, working with all leading developers in the UAE, Oman, London, Miami, Moscow and Turkey. You can explore our property catalogs in your personal account on the partners portal.

### The UAE and Oman

1. We offer apartments and villas sourced directly from developers. Our team works with approximately 90% of the market and manages a portfolio of over 200 residential projects.

Minimum investment budget start from **\$300,000 in Dubai and Abu Dhabi, \$200,000 in Oman, and \$350,000 in Ras Al Khaimah.**

2. In **Dubai and Abu Dhabi**, we also operate in the secondary market, assisting clients with both off-plan and ready properties.

For purchase requests in **Dubai and Abu Dhabi**, the minimum budget starts from **\$500,000**. Property listing requests from owners in these locations are considered from **\$300,000**.

3. Our **Dubai Rental Department** supports long-term rentals of one year or more. We help clients find apartments, townhouses, or villas across all areas – from waterfront residences to family-oriented communities and key business districts.

Rental requests are considered from **AED 200,000 per year** (approximately \$45,000 annually).

4. We also assist with sourcing **commercial real estate in Dubai** for both purchase and lease, with budgets starting from **\$300,000**.

**For deals in the UAE and Oman for partners there is a progressive scale of remuneration according to the schedule, % AED**

- up to 15 million AED – 30%
- 15-20 million AED – 35%
- 20-25 million AED – 40%
- 25-30 million AED – 45%
- over 30 million AED – 50%



## London

Apartments in new London developments – over 250 residential complexes.  
Applications accepted from **\$550,000**.

## Miami

Apartments in new developments, townhouses, and villas – over 500 properties across 70 projects.

Applications accepted from **\$500,000**.

## Turkey

We are pleased to offer real estate purchase opportunities in Turkey, a popular destination for our citizens. **Istanbul, Bodrum, Izmir, Antalya, and Alanya are regions** with compelling offers for clients.

We await your applications for property selection from **\$200,000**.

## Partnership Terms

We pay partners for the referral of:

- A buyer/tenant – **30%** of our commission.
- A seller/landlord – **10%** of our commission.

## Repeat Transactions Under the Partner Program

A repeat transaction refers to a deal with a client who has previously completed a successful transaction with Whitewill through the partner program.

The partner commission for repeat transactions depends on several factors.

## Full Commission Eligibility

Full partner commission is paid in the following cases:

- The repeat transaction is completed within **six months** of the client's previous transaction, or the client expressed an intention to continue purchasing additional properties during the initial transaction and the partner maintained active engagement with the client over a longer period regarding a new request.
- The partner submits the client again through their **personal account**, providing details of the new request. In this case, the client is rechecked for uniqueness, after which the transaction proceeds under the standard workflow.

## Reduced Commission (Up to 10%)

The commission may be reduced to **up to 10%** if the client independently contacts Whitewill **more than six months** after the last completed transaction. For example, if the client communicates a new request directly to a Whitewill broker without involving or notifying the partner.

## Exceptions

A reduced commission does not apply if the partner is involved in supporting the transaction or can confirm their contribution to its successful completion. For example, if the partner remains in contact with the client over time and consistently reinforces Whitewill as the trusted point of contact for real estate-related matters.

## Transactions with Archived Partner Leads

If a partner-submitted lead was archived but the client later completes a transaction with Whitewill, the following commission rules apply:

- A **reduced commission of up to 10%** is paid if the client is reactivated at Whitewill's initiative. The company reserves the right to use any methods necessary to re-engage the client and successfully complete the transaction.
- **No commission is paid** if the partner lead was archived with valid justification. The partner may always contact their manager to clarify the reason for archiving and request additional feedback.

Partners may contest the company's decision **within one month** from the date the lead was archived.

This applies in cases where the client explicitly declined agency services during the partner-led engagement but later independently contacted Whitewill through the company's marketing channels.

For example, the client may respond to a listing on a property platform or complete a property selection form on a Whitewill landing page.

### Exception to the Archiving Rule

If the client independently contacts a Whitewill broker within one month of the lead being archived, full commission is paid.

For example, if the client's initial request was no longer relevant at the time of first contact, but the client later communicates a new request directly to a Whitewill broker without involving or notifying the partner.

### Purchases by Partners or Their Relatives

A lead is considered partner-eligible **only if the partner is not the buyer and does not participate in the transaction as a client.**

Transactions involving the partner personally or their relatives are **not considered partner deals**, and no commission is paid in such cases.

This rule does **not** apply to friends or other personal clients introduced by the partner.